Park Electrochemical Corp.

January 7, 2016 Investor Conference Call – Supplementary Financial Information

The financial and other data contained herein (the "Supplementary Data") is being provided pursuant to the requirements of Regulation G promulgated by the U.S. Securities and Exchange Commission (the "SEC"). The Supplementary Data is time-sensitive information and is accurate as of January 7, 2016. Park Electrochemical Corp. ("Park" or the "Company") is under no obligation to (and expressly disclaims any such obligation to) update or alter the Supplementary Data whether as a result of new information, future events or otherwise.

The Supplementary Data should be read in conjunction with our 2016 third quarter earnings news release dated January 7, 2016 and the reports and documents that we file from time to time with the SEC. In particular, please read our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and any Current Reports on Form 8-K that we may file from time to time. Park currently expects to file its Quarterly Report on Form 10-Q for the third quarter ended November 29, 2015 on or about January 8, 2016. We make available free of charge on or through our website located at <u>www.parkelectro.com</u> our SEC filings on Forms 10-K, 10-Q and 8-K and any amendments to those filings as soon as reasonably practicable after electronic filing with the SEC.

Information to be presented at the January 7, 2016 investor conference call by P. Matthew Farabaugh, Vice President and Chief Financial Officer

Certain statements we may make during the course of this discussion which do not relate to historical financial information may be deemed to constitute forward-looking statements. Any forward-looking statements are subject to various factors that could cause actual results to differ materially from our expectations. We have set forth in our most recent Annual Report on Form 10-K for the fiscal year ended March 1, 2015 various factors that could affect future results. Those factors are found in Item 1A and after Item 7 of that Form 10-K. Any forward-looking statements we may make are subject to those factors.

I'd like to briefly review some of the items in our third quarter ended November 29, 2015 P&L, which are not specifically addressed in the earnings release.

During the fiscal year 2016 third quarter, North American sales were 53% of total sales, European sales were 7% of total sales and Asian sales were 40% of total sales, compared to 50%, 9% and 41%, respectively, for the 2015 fiscal year third quarter and 56%, 6% and 38%, respectively, for the 2016 fiscal year second quarter.

Sales of Park's high performance (non-FR-4) electronics materials were 94% of total electronics materials sales in the 2016 fiscal year third quarter, 92% in the 2015 fiscal year third quarter and 93% in the 2016 fiscal year second quarter.

Park's electronics sales were \$25.5 million, or 74% of total sales, in the 2016 fiscal year third quarter compared to \$25.4 million, or 73% of total sales, in the 2015 fiscal year third quarter and \$26.2 million, or 69% of total sales, in the 2016 fiscal year second quarter. Park's aerospace sales were \$8.9 million, or 26% of total sales, in the 2016 fiscal year third quarter compared to \$9.3 million, or 27% of total sales, in the 2015 fiscal year third quarter and \$11.8 million, or 31% of total sales, in the 2016 fiscal year second quarter.

Investment income, net of interest expense, in the 2016 fiscal year third quarter was negative \$128,000 compared to negative \$139,000 in the 2015 fiscal year third quarter and negative \$39,000 in the 2016 fiscal year second quarter.

Depreciation and amortization expense in the 2016 fiscal year third quarter was \$847,000 compared to \$890,000 in the 2015 fiscal year third quarter and \$840,000 in the 2016 fiscal year second quarter. Capital expenditures for

the 2016 fiscal year third quarter were \$92,000 compared to \$149,000 in the 2015 fiscal year third quarter and \$52,000 in the 2016 fiscal year second quarter.

The effective tax rate before special items was 14.2% in the 2016 fiscal year third quarter compared to 10.1% in the 2015 fiscal year third quarter and 12.7% in the 2016 fiscal year second quarter.

Gross Profit for the 2016 fiscal year third quarter was \$10.3 million, or 30.0% of sales, compared to \$8.6 million, or 24.8% of sales, for the 2015 fiscal year third quarter and \$10.4 million, or 27.3% of sales, for the 2016 fiscal year second quarter. Before special items, selling, general and administrative expenses for the 2016 fiscal year third quarter were \$5.3 million, or 15.3% of sales, compared to \$5.8 million, or 16.6% of sales, for the 2015 fiscal year third quarter and \$5.0 million, or 13.2% of sales, for the 2016 fiscal year second quarter. Before special items, earnings before income taxes for the 2016 fiscal year third quarter were \$4.9 million, or 14.3% of sales, compared to \$2.7 million, or 7.8% of sales, for the 2015 fiscal year third quarter and \$5.3 million, or 12.3% of sales, for the 2015 fiscal year third quarter and \$5.3 million, or 12.3% of sales, for the 2015 fiscal year third quarter and \$5.3 million, or 12.3% of sales, for the 2015 fiscal year third quarter and \$5.3 million, or 12.3% of sales, for the 2015 fiscal year third quarter and \$5.3 million, or 12.3% of sales, for the 2015 fiscal year third quarter and \$5.3 million, or 12.3% of sales, for the 2016 fiscal year third quarter and \$5.3 million, or 12.3% of sales, for the 2016 fiscal year third quarter and \$5.4 million, or 2016 fiscal year third quarter were \$4.2 million, or 12.3% of sales, for the 2016 fiscal year third quarter were \$4.2 million, or 12.3% of sales, for the 2016 fiscal year second quarter.

For the 2016 fiscal year third quarter, the top five customers were GE, Sanmina, Shennan Circuits, TTM and Wus, in alphabetical order. The top five customers totaled approximately 42% of total sales during the 2016 third quarter. Our top 10 customers totaled approximately 54% of total sales and the top 20 customers totaled approximately 70% of total sales for the 2016 fiscal year third quarter.

Since the share purchase authorization announced on January 8, 2015, the Company has purchased an aggregate of 699,788 shares at a weighted average purchase price of \$20.71 totaling \$14,491,000, leaving 550,212 shares that may be purchased by the Company pursuant to such authorization. The Company purchased an aggregate of 118,756 shares at a weighted average purchase price per share of \$21.61 and an aggregate purchase price of \$2,566,000 during the 2015 fiscal year fourth quarter, an aggregate of \$9,484,000 during the 2016 fiscal year first quarter and an aggregate of 136,198 shares at a weighted average purchase price per share of \$9,484,000 during the 2016 fiscal year first quarter and an aggregate of 136,198 shares at a weighted average purchase price per share of \$17.92 and an aggregate purchase price per share of \$17.92 and an aggregate purchase price per share of \$17.92 and an aggregate purchase price per share of \$17.92 and an aggregate purchase price per share of \$2,441,000 during the 2016 fiscal year second quarter.

Safe Harbor Statement

The Supplementary Data may contain "forward-looking statements," as defined under the Federal Securities Laws, including the Private Securities Litigation Reform Act of 1995. Certain portions of the Supplementary Data which do not relate to historical financial information may be deemed to constitute forward-looking statements that are subject to various factors which could cause actual results to differ materially from Park's expectations or from results which might be projected, forecasted, estimated or budgeted by the Company in forward-looking statements. Generally, you can identify forward-looking statements by the use of words such as "expect," "estimate," "project," "budget," "forecast," "anticipate," "goal," "intend," "plan," "may," "will," "could," "should," "believes," "predicts," "potential," "continue" and similar expressions or the negative or other variations thereof. Such forward-looking statements are based on current expectations that involve a number of uncertainties and risks that may cause actual events or results to differ materially from Park's expectations. Factors that could cause actual events or results to differ materially include but are not limited to general conditions in the electronics and aerospace industries, Park's competitive position, the status of Park's relationships with its customers, economic conditions in international markets, the cost and availability of raw materials, transportation and utilities, and the various other factors set forth in Item 1A "Risk Factors" and under the caption "Factors That May Affect Future Results" after Item 7 of Park's Annual Report on Form 10-K for the fiscal year ended March 1, 2015. These and other risks may be detailed from time to time in Park's periodic reports filed with the Securities and Exchange Commission, including, but not limited to, its fiscal year 2015 Annual Report on Form 10-K and other SEC filings, copies of which may be obtained from http://www.sec.gov/. Park is under no obligation to (and expressly disclaims any such obligation to) update any of the information contained herein if any forward-looking statement later turns out to be inaccurate whether as a result of new information, future events or otherwise.