

Park Electrochemical Corp.

January 4, 2018 Investor Conference Call – Supplementary Financial Information

The financial and other data contained herein (the “Supplementary Data”) is being provided pursuant to the requirements of Regulation G promulgated by the U.S. Securities and Exchange Commission (the “SEC”). The Supplementary Data is time-sensitive information and is accurate as of January 4, 2018. Park Electrochemical Corp. (“Park” or the “Company”) is under no obligation to (and expressly disclaims any such obligation to) update or alter the Supplementary Data whether as a result of new information, future events or otherwise.

The Supplementary Data should be read in conjunction with our 2018 third quarter earnings news release dated January 4, 2018 and the reports and documents that we file from time to time with the SEC. In particular, please read our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and any Current Reports on Form 8-K that we may file from time to time. Park currently expects to file its Quarterly Report on Form 10-Q for the third quarter ended November 26, 2017 on or about January 5, 2018. We make available free of charge on or through our website located at www.parkelectro.com our SEC filings on Forms 10-K, 10-Q and 8-K and any amendments to those filings as soon as reasonably practicable after electronic filing with the SEC.

Information to be presented at the January 4, 2018 investor conference call.

Certain statements in this discussion which do not relate to historical financial information may be deemed to constitute forward-looking statements. Any forward-looking statements are subject to various factors that could cause actual results to differ materially from our expectations. We have set forth in our most recent Annual Report on Form 10-K for the fiscal year ended February 26, 2017 various factors that could affect future results. Those factors are found in Item 1A and after Item 7 of that Form 10-K. We have also set forth in the January 4, 2018 News Release various factors related to the strategic evaluation of Park’s Electronics Business. Any forward-looking statements we may make are subject to those factors.

The following paragraphs review some of the items in our 2018 fiscal year third quarter ended November 26, 2017 P&L, which are not specifically addressed in the earnings release.

During the 2018 fiscal year third quarter, North American sales were 63% of total sales, European sales were 9% of total sales and Asian sales were 28% of total sales, compared to 49%, 10% and 41%, respectively, for the 2017 fiscal year third quarter and 60%, 7% and 33%, respectively, for the 2018 fiscal year second quarter.

Sales of Park’s high performance (non-FR-4) electronics materials were 92% of total electronics materials sales in the 2018 fiscal year third quarter, 94% of total electronics materials sales in the 2017 fiscal year third quarter and 93% of total electronics materials sales in the 2018 fiscal year second quarter.

Park's aerospace sales were \$10.2 million, or 39% of total sales, in the 2018 fiscal year third quarter compared to \$7.5 million, or 28% of total sales, in the 2017 fiscal year third quarter and \$11.4 million, or 38% of total sales, in the 2018 fiscal year second quarter. Park's electronics sales were \$15.9 million, or 61% of total sales, in the 2018 fiscal year third quarter compared to \$19.0 million, or 72% of total sales, in the 2017 fiscal year third quarter and \$18.5 million, or 62% of total sales, in the 2018 fiscal year second quarter.

Gross Profit for the 2018 fiscal year third quarter was \$6.1 million, or 23.2% of sales, compared to \$6.6 million, or 25.1% of sales, for the 2017 fiscal year third quarter and \$7.2 million, or 24.1% of sales, for the 2018 fiscal year second quarter. Before special items, selling, general and administrative expenses for the 2018 fiscal year third quarter were \$4.6 million, or 17.6% of sales, compared to \$4.6 million, or 17.4% of sales, for the 2017 fiscal year third quarter and \$4.4 million, or 14.9% of sales, for the 2018 fiscal year second quarter. Investment income, net of interest expense, in the 2018 fiscal year third quarter was \$45,000 compared to \$87,000 in the 2017 fiscal year third quarter and \$148,000 in the 2018 fiscal year second quarter. Before special items, earnings before income taxes for the 2018 fiscal year third quarter were \$1.5 million, or 5.8% of sales, compared to \$2.1 million, or 8.0% of sales, for the 2017 fiscal year third quarter and \$2.9 million, or 9.7% of sales, for the 2018 fiscal year second quarter. Before special items, net earnings for the 2018 fiscal year third quarter were \$1.1 million, or 4.3% of sales, compared to \$1.9 million, or 7.3% of sales, for the 2017 fiscal year third quarter and \$2.3 million, or 7.9% of sales, for the 2018 fiscal year second quarter.

Depreciation and amortization expense in the 2018 fiscal year third quarter was \$724,000 compared to \$720,000 in the 2017 fiscal year third quarter and \$740,000 in the 2018 fiscal year second quarter. Capital expenditures in the 2018 fiscal year third quarter were \$203,000 compared to \$100,000 in the 2017 fiscal year third quarter and \$395,000 in the 2018 fiscal year second quarter.

The effective tax rate before special items was 25.0% in the 2018 fiscal year third quarter compared to 8.2% in the 2017 fiscal year third quarter and 18.7% in the 2018 fiscal year second quarter.

For the 2018 fiscal year third quarter, the top five customers were AAE Aerospace, GE (including its subcontractors), Sanmina, TTM and Wus, in alphabetical order. The top five customers totaled approximately 43% of total sales during the 2018 third quarter. Our top 10 customers totaled approximately 54% of total sales and the top 20 customers totaled approximately 69% of total sales for the 2018 fiscal year third quarter.

Safe Harbor Statement

This Supplementary Data contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give current expectations or forecasts of future events or our future financial or operating performance, and include Park's expectations regarding revenues, EBITDA, EBIT, the strategic evaluation of our Electronics Business and growth opportunities and projected pro forma financial information for the Aerospace Business. The forward-looking statements contained in

this Supplementary Data are based on management's good-faith belief and reasonable judgment based on current information, and these statements are qualified by important risks and uncertainties, many of which are beyond our control, that could cause our actual results to differ materially from those forecasted or indicated by such forward-looking statements. These risks and uncertainties include: our ability to maintain and increase our technological and manufacturing capability and expertise; changes in global, national, regional and/or local economic and geopolitical climates; changes in the cost or availability of gas or electricity; the availability and cost of key raw materials, which are supplied by one or limited qualified suppliers and subject to shortage and volatile cost (including significant cost volatility with copper foil); our ability to maintain relationships with a highly concentrated customer base; the cyclical nature of the electronics and aerospace industries that we serve; the lack of long-term purchase orders or commitments from customers; the ability to successfully qualify under extensive customer requirements, which requires significant resources over many years without assurance of product sales; the non-reimbursed costs of product development with certain OEM customers, without assurance of product sales; increasing customer consolidation; the significant capital expenditures required to remain competitive; increased complexity in managing regulatory, currency, tariff, geopolitical and economic risks related to international operations; and dependence on senior management and certain technical employees.

With respect to the strategic evaluation for our Electronics Business, potential risks and uncertainties include: there is no assurance that any transaction or transactions will be consummated in a timely manner or at all (a "Potential Transaction"); the effect of the announcement of the consideration of a Potential Transaction on the Company's business relationships (including, without limitation, customers and suppliers) and its employees; that the failure to complete a Potential Transaction could negatively impact the market price of the Company's common stock and the future business and financial results of the Company; the significant expenses to be incurred by the Company in consideration of a Potential Transaction and contingent expenses if a Potential Transaction is consummated; and the diversion of management's attention from the Company's ongoing business operations during the consideration of a Potential Transaction.